

BARGAINING REPORT #15

STRATEGIC PROJECTS WORKING CONDITIONS

July 12, 2012

Brothers and Sisters,

As provided in the letter of intent dealing with the "Strategic Projects - Working Condition" the bargaining committee met with the management committee of Expertech, on July 11 2012.

Expertech shared information with us on two strategic projects currently underway, namely IPTV and FTTH. To pursue these types of projects in the future, the company says it must remain competitive and proposed various elements of a plan to members of the bargaining committee that were designed to reduce the employer's travel costs by 40% (per diems and lodging) and provide them with increased flexibility via the alternative work week (8 days of work force and 6 days off). These discussions took place all under the threat of layoffs at the end of the existing projects.

The bargaining committee, after discussing and reviewing what had been presented by the Company, informed the management committee that there were already existing elements provided within the collective agreement that allow Expertech to be competitive.

We also indicated to the management committee that we are always available for future meetings in order to improve working conditions for our members.

In Solidarity,

Your bargaining agents,

Daniel Campeau Vince Gibbons Francois Singer Eric Johnson Patrick Leveille Jim McCulley

Your National Representatives,

Howard Law, Shawn Cowan, Alain Portelance